



From little Acorns...

John Biggs



Some “Firsts” – but when?



First transistor?

- 1947: Bardeen, Shockley & Brattain



First Microprocessor?

- 1971: Intel 4004 – 4 bits, 2,300 transistors



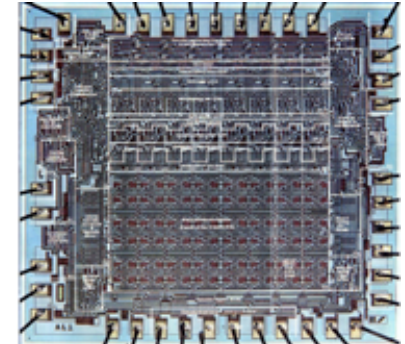
First email?

- 1971 Ray Tomlinson 1971 – “QWERTYUIOP”



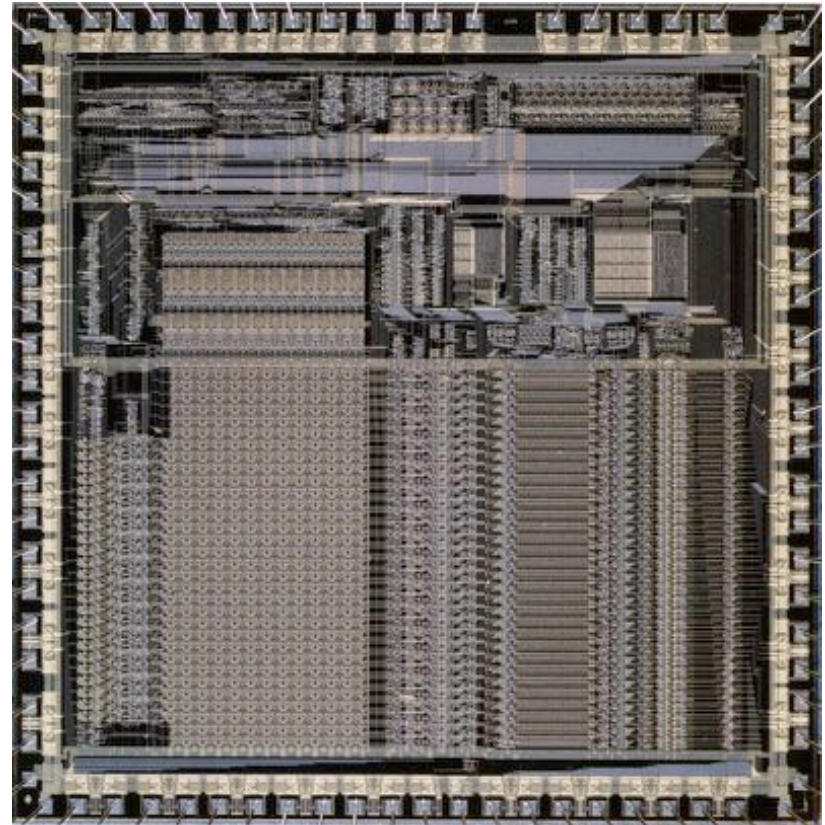
First Mobile Phone call?

- 1973: Martin Cooper (Motorola) – Called AT&T



First “ARM” Chip? 26th April 1985

- 32bit Microprocessor
- 26 bit address
- 3.0 μ m (2 Layer Metal)
- 25,000 Transistors
- 6MHz
- <0.1W
- 65mm²
- 84 pins



The Architects of Global Possibilities

The global leader in the development of licensable technology

- R&D outsourcing for semiconductor companies

Focused on freedom and flexibility to innovate

- Technology reused across multiple applications

With a partnership based culture & business model

- Licensees take advantage of learnings from a uniquely collaborative ecosystem

+ **1,690+**

licenses, growing by 100+ every year

+ **500 licensees**

Industry leaders and high-growth start-ups; chip companies and OEMs

+ **155+bn**

Arm-based chips shipped to-date

+ **25+bn**

Arm-based chips shipped in 2019

“A” was for Acorn...

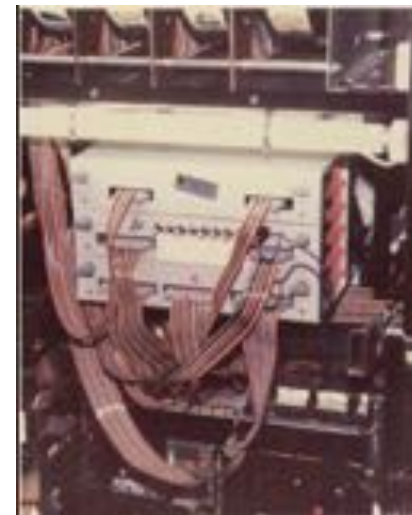
1978: Cambridge Processor Unit

- Founded on 5th December 1978 by Hermann Hauser & Chris Curry
- First contract was with “ACE Coin Equipment” to develop Fruit Machine hardware!



1979: Acorn Computer Ltd

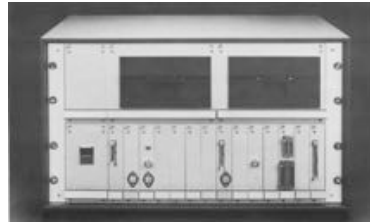
- CPU Ltd acquired Orbis and changed it's name to “Acorn Computer Ltd”



8 bit 6502 based Acorn machines:



1979: System 1



1980: System 4



1980: Atom



1982: BBC Micro



1983: Electron



1986: Master

Acorn needed more CPU power!

Evaluated 16/32bit processors from Motorola, Nat-Semi, Intel

- All a bit slow and *much* too expensive!
- “Can’t build a £500 micro around a £100 CPU” - *Steve Furber*

Acorn wanted to license the 80286 core but Intel refused!

- As a direct result of this refusal a team was set up in Acorn’s Advanced R&D labs to build it’s own 32 bit “Acorn” RISC Machine

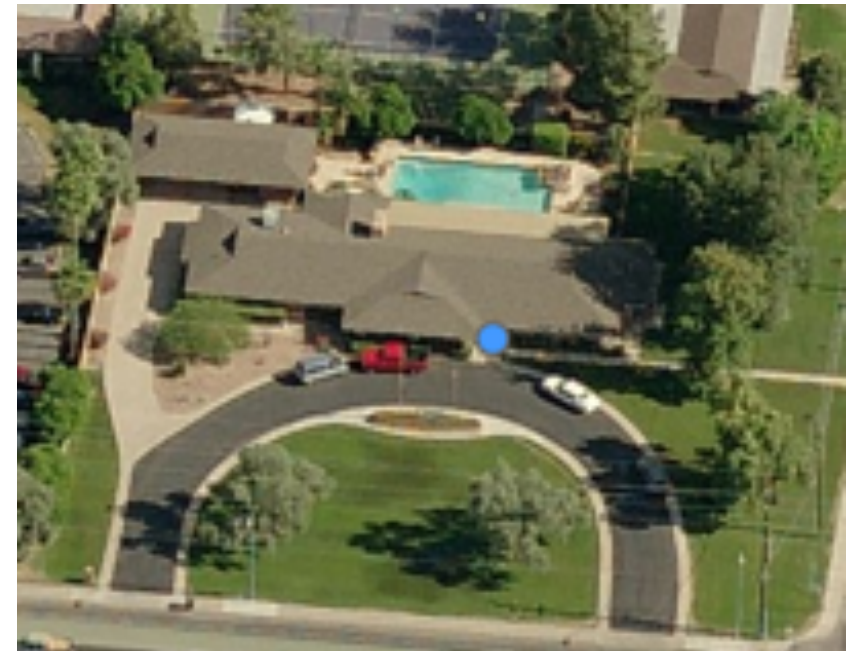
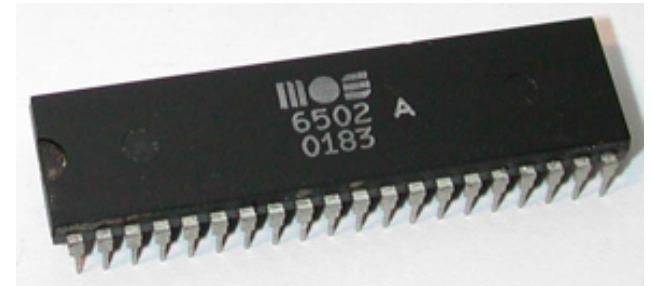
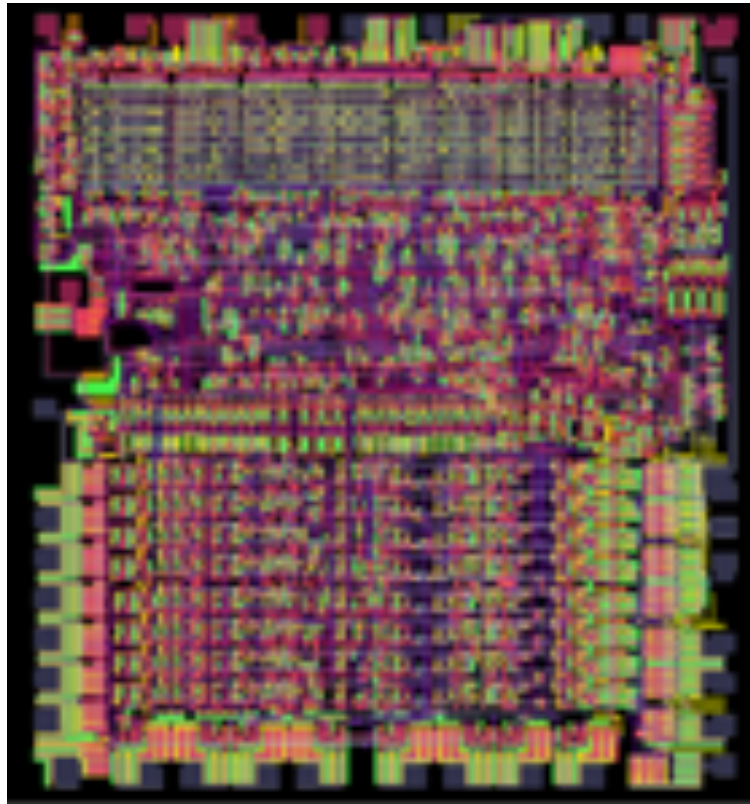
Roger Wilson designed the 6502-like instruction set

Steve Furber designed the hardware to implement it



arm

1983: Trip to Western Design Centre



Simplicity, Elegance & Parsimony

Hermann gave the ARM design team two key advantages:



- No people

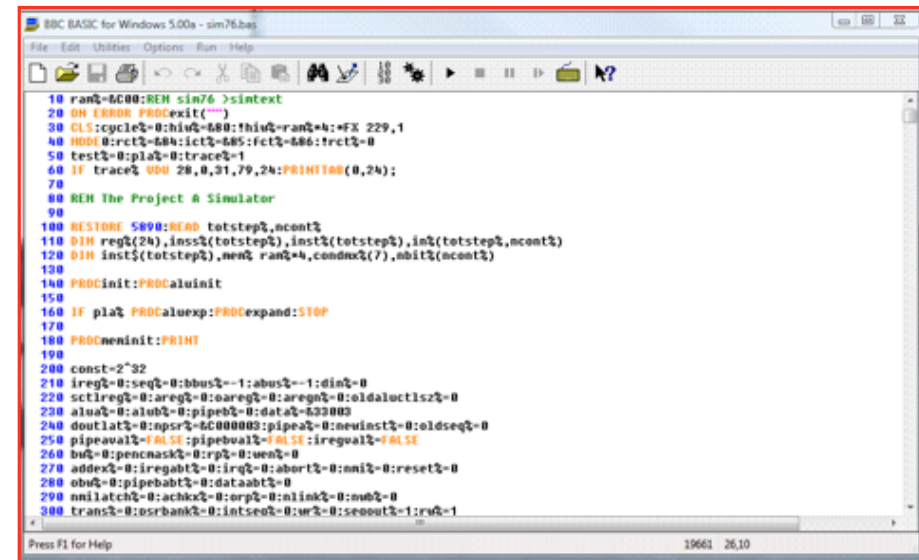
- small team meant simplicity in design was an absolute requirement



- No money

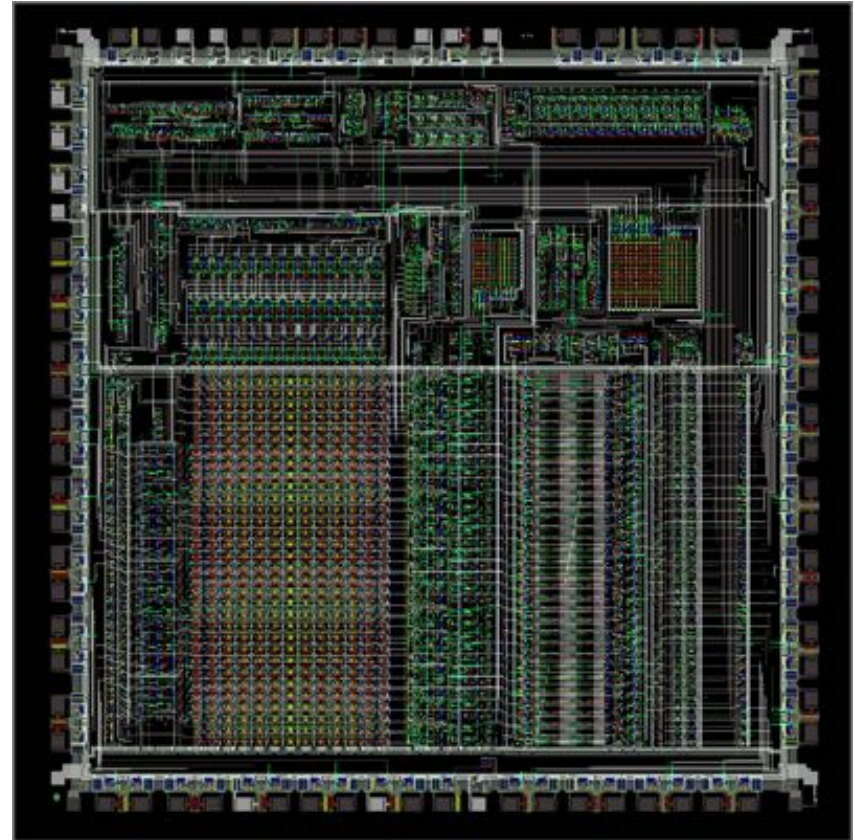
- everything was done in-house using simple, home-grown tools

The reference model was just 808 lines of BBC basic!

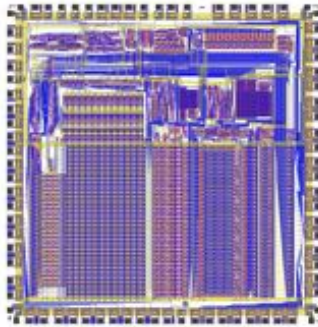


1985: Acorn RISC Machine (ARM)

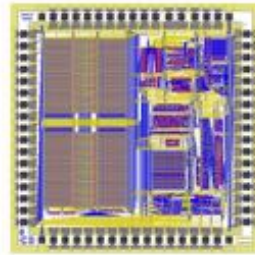
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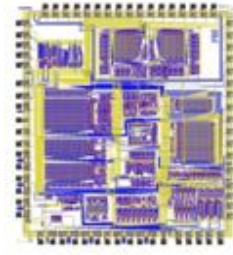
1987: Acorn Archimedes



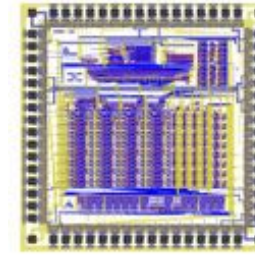
ARM



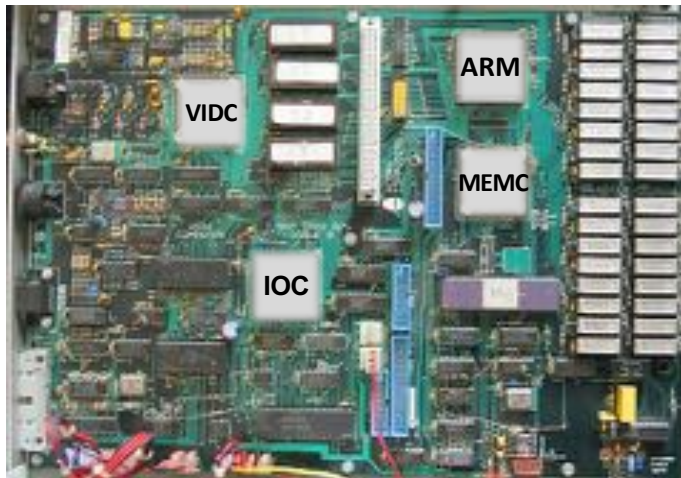
MEMC



VIDC



IOC



"a500" prototype
(1986)



Archimedes
(1987)

arm

The need for Low Power

The ARM was designed to be small (cheap!)

- Low power was a valuable side-effect

The need for low power was driven by battery powered hand-held consumer electronics

Active Book/EO's Personal Communicator

- Designed around an ARM2aS
- Finally shipped with an AT&T Hobbit

Apple's Newton Message Pad

- Prototyped with the AT&T Hobbit
- Final design used an ARM610



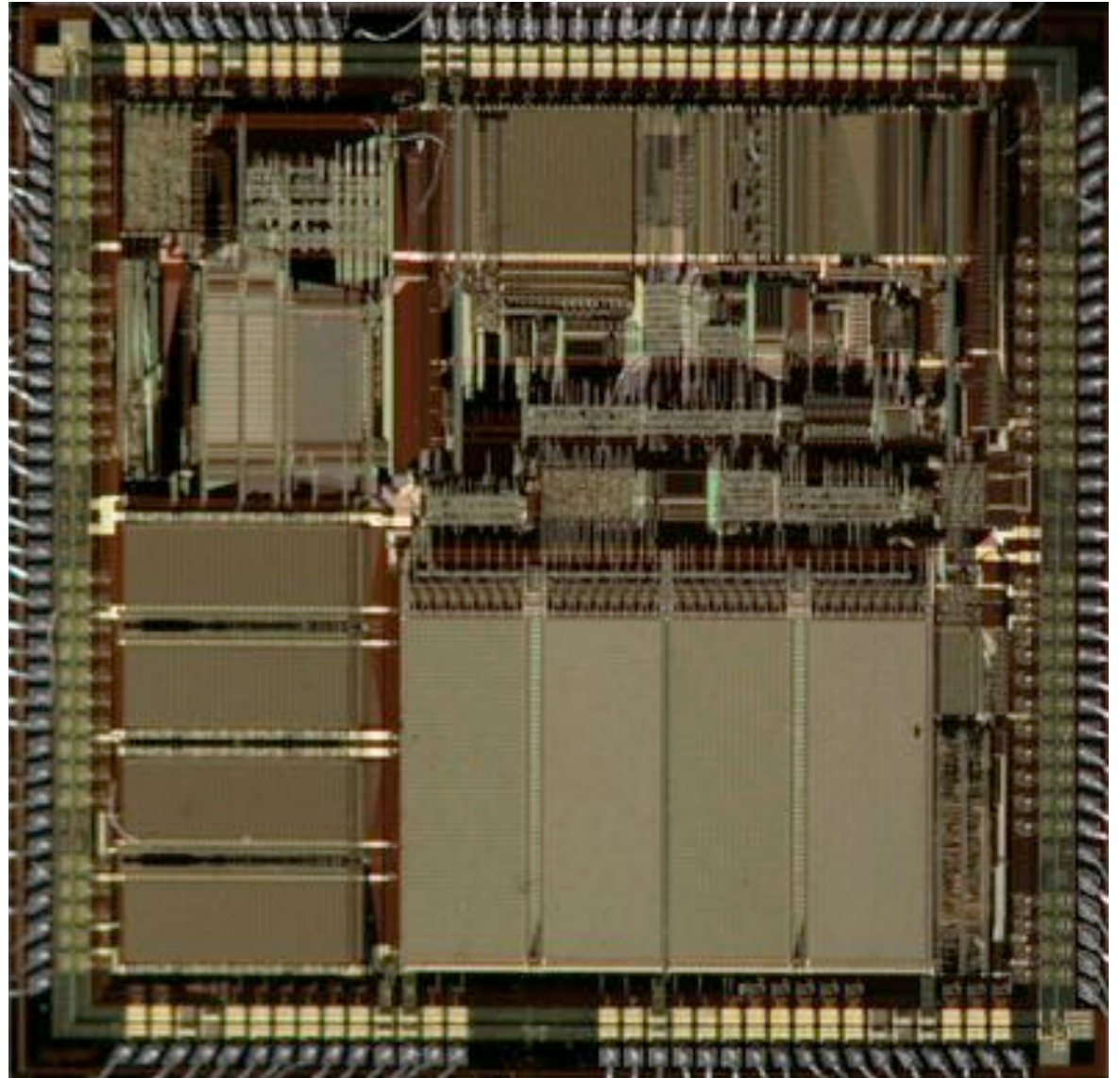
EO Personal Communicator



Apple Newton Message Pad

1992: ARM610

- 1.2um (3 Layer Metal)
- 358,931 transistors
- 20MHz
- 120mW
- 6mW/MHz
- 52mm²
- 32bit data & address
- Big/Little endian



ARM Founded 27th Nov 1990

£1.5M cash from Apple

£250K cash from VLSI

£1.5M of IP & 12 engineers from Acorn

Proof of concept Acorn Archimedes

No patents, no independent customers,
product not ready for mass market

A barn, some energy, belief, experience

- 1 Partner VLSI Technology
- 1 OS Acorn RISCOS
- Some SW development tools



ARM Ltd. headquarters



arm

“We’re going to be the global RISC standard”

– Robin Saxby

ARM



Advanced RISC Machines

ARM Technology Development

1983 - Acorn start RISC processor development
 1985 - First 32 bit RISC processor (ARM1) running
 1986 - Memory, IO and Video Controllers designed to complete chip set
 1986 - VLSI Tech, Licenced to market ARM products
 1987 - Volume production of RISC based (ARM2) Archimedes computer
 1988 - RISC OS, Multi-tasking, WIMP operating system + Unix available
 1988 - Apple Computer start evaluating ARM in various research projects
 1989 - Low cost RISC personal computer (A3000) launched
 1989 - ARM3 sampling, Static implementation of ARM designed
 1989 - Radius introduce ARM based graphics accelerator for Macintosh
 1990 - ARM based personal computer sales push past 100,000
 1990 - Advanced RISC Machines; Joint Venture formed

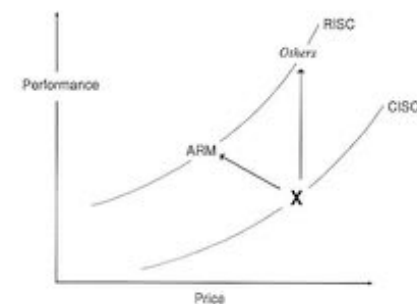
Mission

Design competitive, low power consumption, high performance, low cost processors which become the accepted standard in the market they address.

In support of this mission ARM Ltd will develop peripheral cell designs, software, and software tools and provide a design service to third parties.

ARM

ARM Design Philosophy



ARM Processors are:-

- Small in size
- Low cost
- Suitable as macrocells
- Efficient
- low power consumption
- low heat generation

ARM

ARM

arm

Robin's approach

Robin was advised:

- “Joint ventures don’t work”

SWOT Analysis

- 5 yr Strategy
- 1yr operation plan,
- Monthly reporting

Mean & lean “Cash is King”

- Tight cost control – pay freezes ‘92
- Profitable, generating cash since ‘93

Customer focussed

- Partnership model
- First USA, Europe then Japan

Think Global, act local!

ARM LTD SWOT 18.12.90 CONFIDENTIAL

STRENGTHS:

Basic Technology: low power
low cost (component & system)
simple
small

Established Team: flexible
responsive
dynamic
successful (so far)
enthusiastic
extensive systems experience

WEAKNESSES:

Poor Commercial Starting Point: market share
market profile
revenue
marketing expertise

Limited Resources

Third Party Support : ICE / logic analyser
cross compiler
HDL
technical support

Characterisation & Test

Reliance upon Foundry

OPPORTUNITIES:

Emerging Markets (applications): portables
embedded control
automotive
rad-hard

(places) : Japan / Far East
Europe
OMI / EGA

Partnerships: Silicon Manufacturers
Silicon Users
Silicon Distributors

Apple

Consultancy

THREATS:

Big Rivals

Patents *OWN NONE.*

Small team - reliance upon individuals

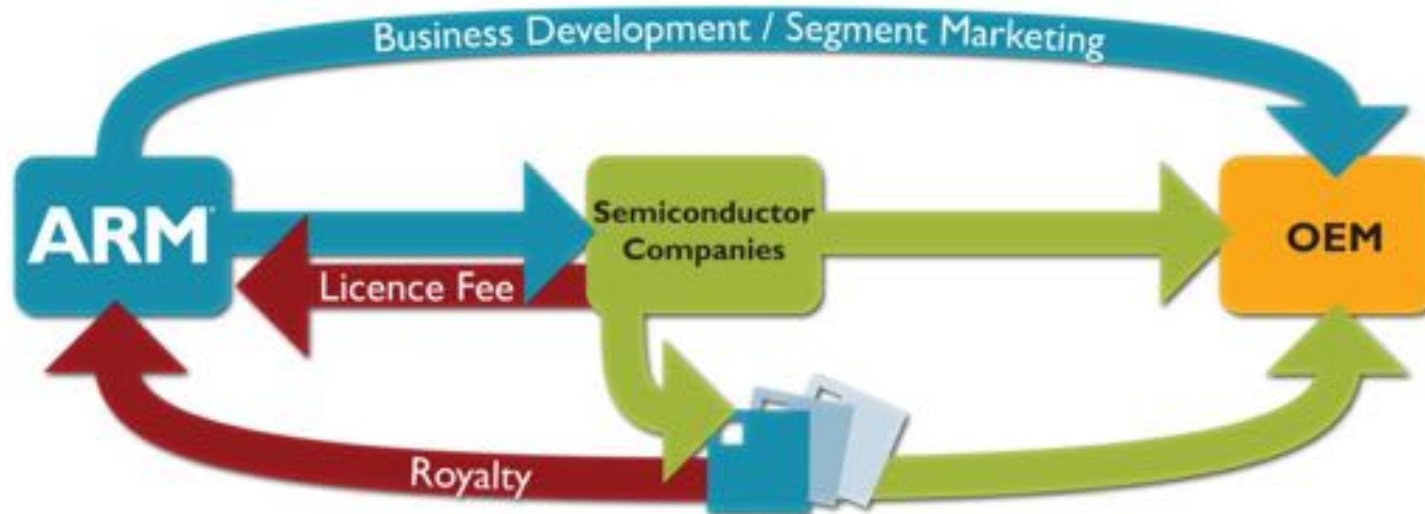
Existing Commitments - yielding low revenue

Single Customer at present

No Control over Income

arm

Business Model Based on Partnership



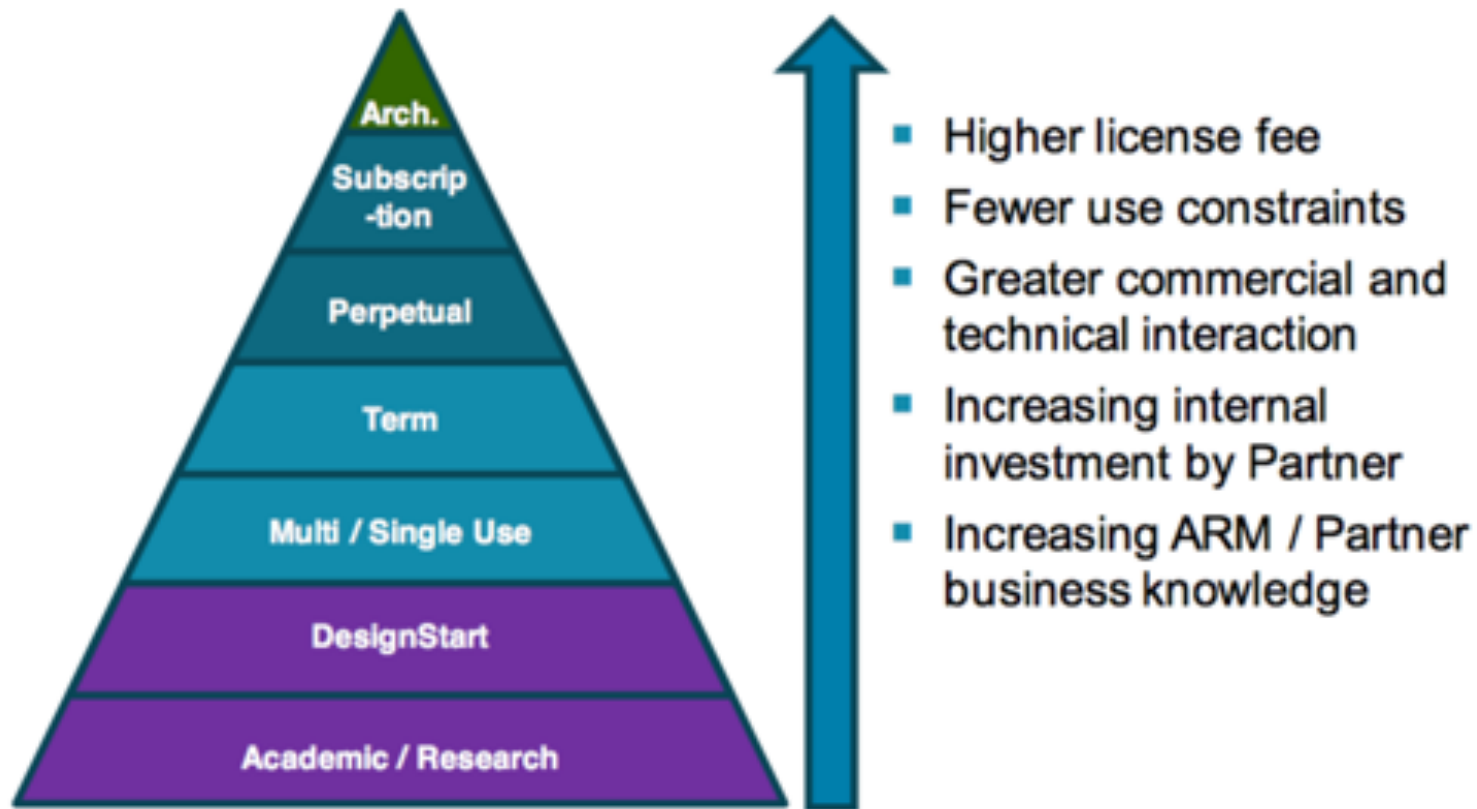
Shared risk/reward:

- Licence fee covers proportion of development costs
- Royalties are an incentive help partner get to volume

Early Licensees

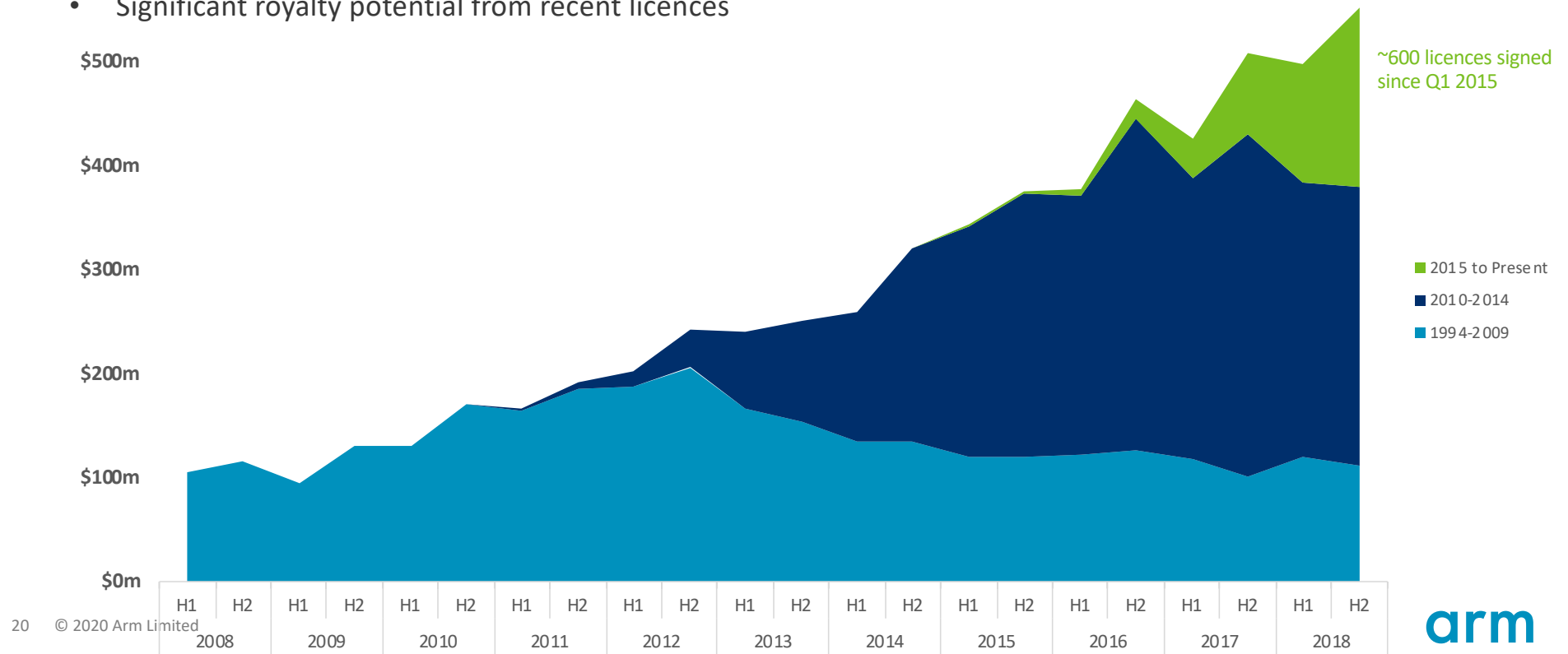


Licensing models



Licensing Underpins Future Royalty

- Arm's current royalty revenues are derived from licences signed many years ago
- Significant royalty potential from recent licences



1993:“Thumb” – a major breakthrough

Pure RISC can go too far in reducing the functionality of each instruction

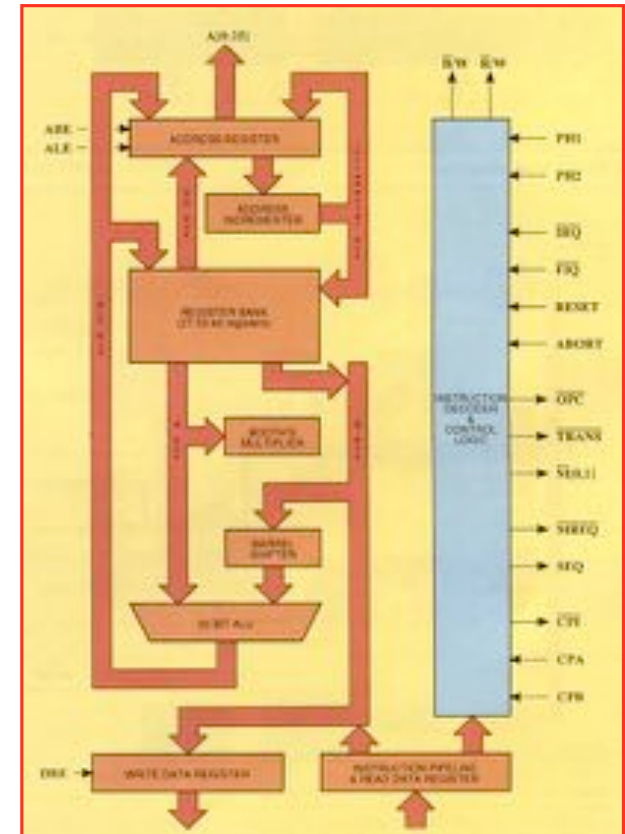
- More instruction fetches, less efficient cache usage (more external fetches)

ARM1 retained some carefully chosen CISC like features

- Conditional instruction execution
- LDM/STM - Load/Store multiple registers
- LDR/STR - Load/Store Register with base plus offset
- Flexible “second operand” on ALU (Barrel Shifter)

ARM7TDMI - 16 bit “Thumb” Instruction Set

- High code density for system size/cost/power savings
- Greater than 30% code size savings over 32-bit ARM code
- Memory footprint comparable to 8/16-bit microcontrollers



Perfection is achieved, not when there is nothing more to add, but when there is nothing left to take away.

--Antoine de Saint-Exupery

1996: First ARM Powered Digital Phone

ARM Solutions
Wireless communications

Six reasons why ARM is today's proven solution for Wireless communications

- 1** Integration
ARM7TDM 4.2mm² 0.6μ 3LM
- 2** 32-bit RISC performance
0.9 MIPS/MHz
- 3** Lowest Power Consumption
2mW / MHz @ 3.3v
- 4** Complete development solution with 3rd Party Support
- 5** Secure supply and applications expertise through 15 licensed Semiconductor suppliers
- 6** Low memory cost from industry best code density

ARM
Advanced RISC Machines

NOKIA

8110

No camera
No games
No touch screen

 **TEXAS
INSTRUMENTS**

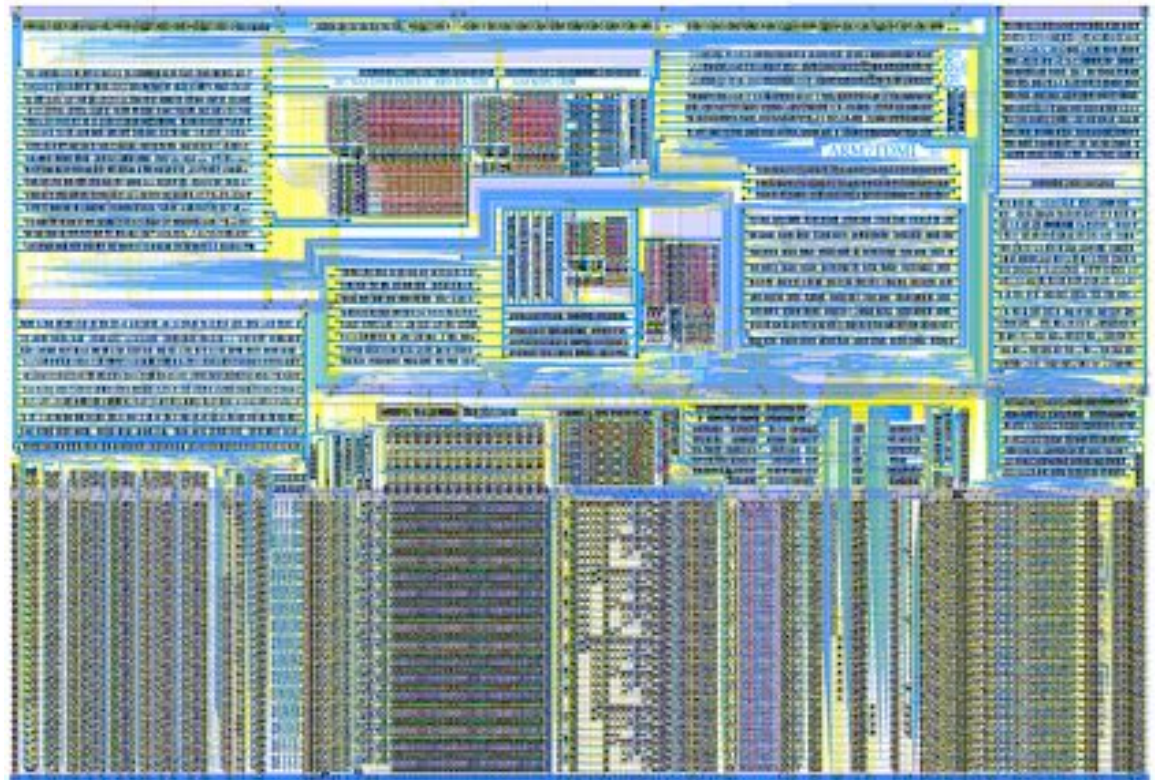


But it did help
Keanu Reeves
save the world
in "The Matrix"



1994: ARM7TDMI – in most 2G Phones

- ARMV4T “Thumb” 16 bit instructions
- 0.6um CMOS (3 layers Metal)
- 74K Transistors
- 4mm²
- 33MHz
- 66mW
- 2mW/MHz



1998: IPO April 17th

1998:

Share £5.75
(£0.29 in today's money)

Mkt Cap £264M

ARM[®]

2016:

Share £12.00
(£240 in 1998 money)

Mkt Cap £17B

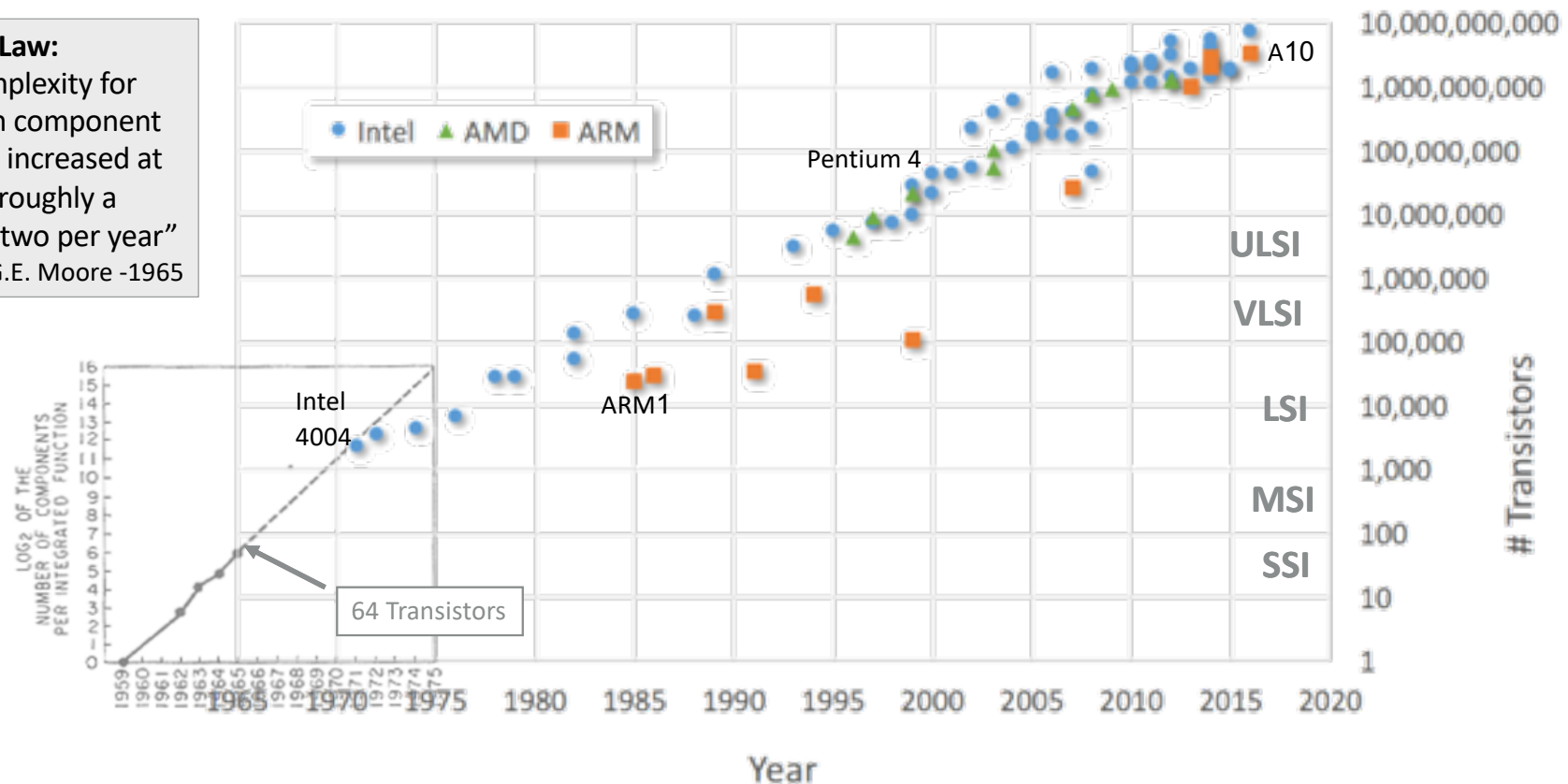


Microprocessor Transistor Count

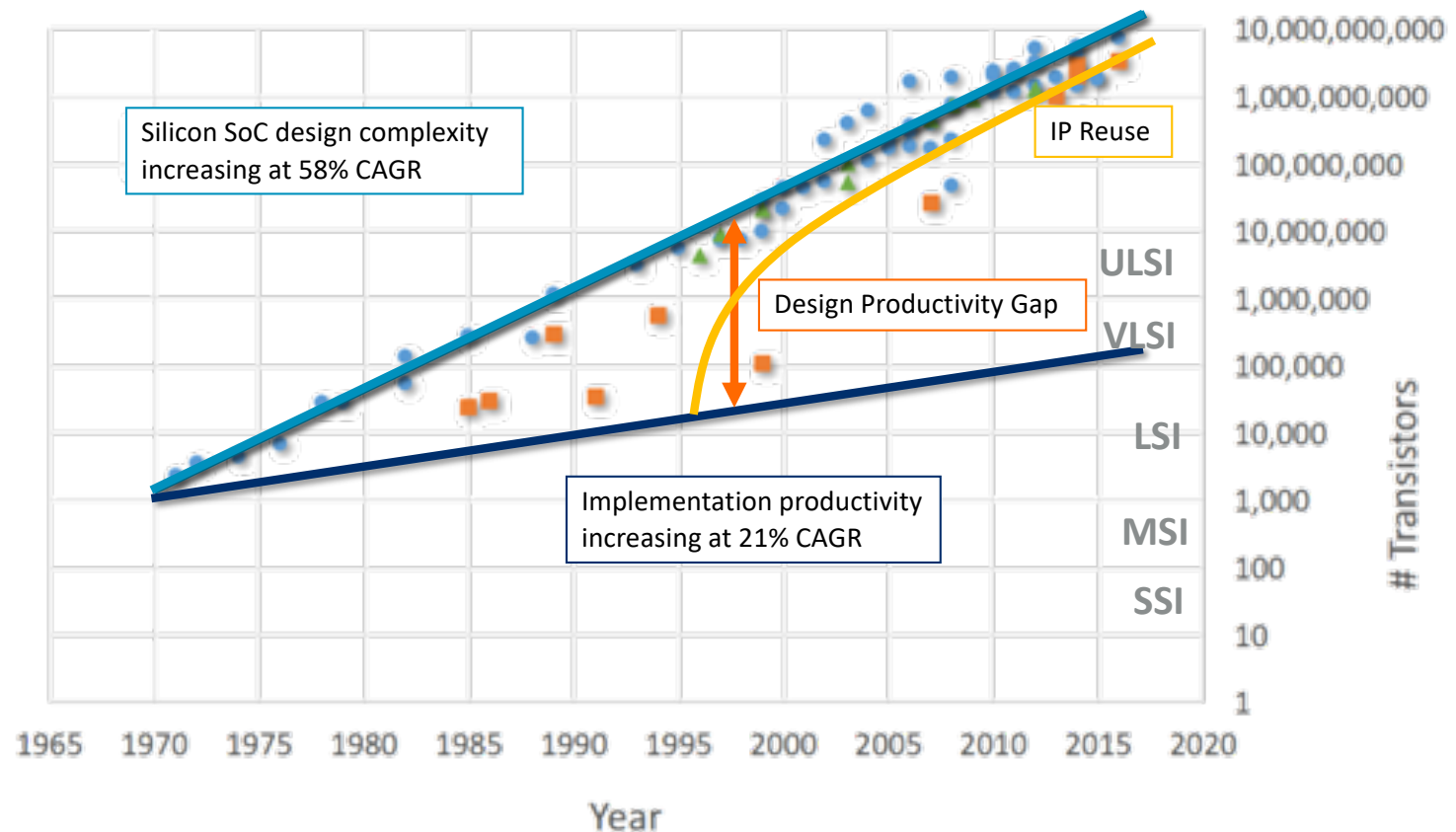
Moore's Law:

"The complexity for minimum component costs has increased at a rate of roughly a factor of two per year"

G.E. Moore -1965



Design Productivity Gap



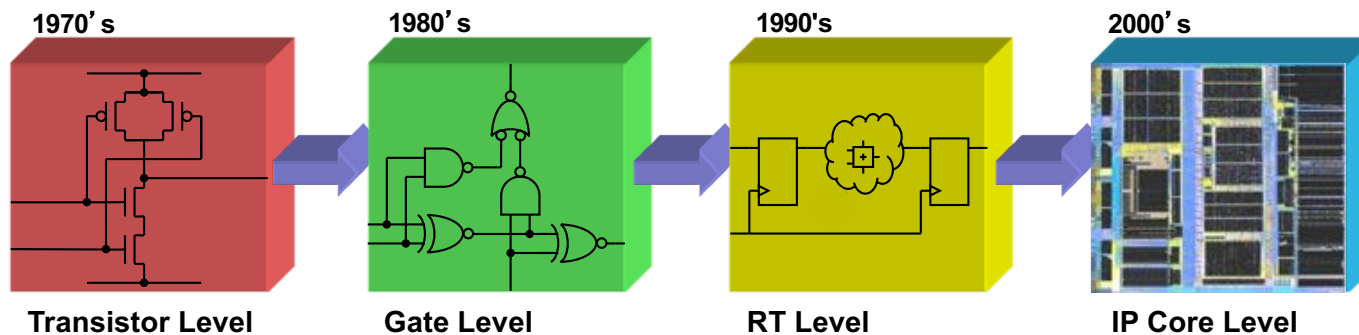
Gordon Moore also said...

“It may prove to be more economical to build large systems out of smaller functions, which are separately packaged and interconnected.”

Electronics, volume 38, number 8, April 19, 1965

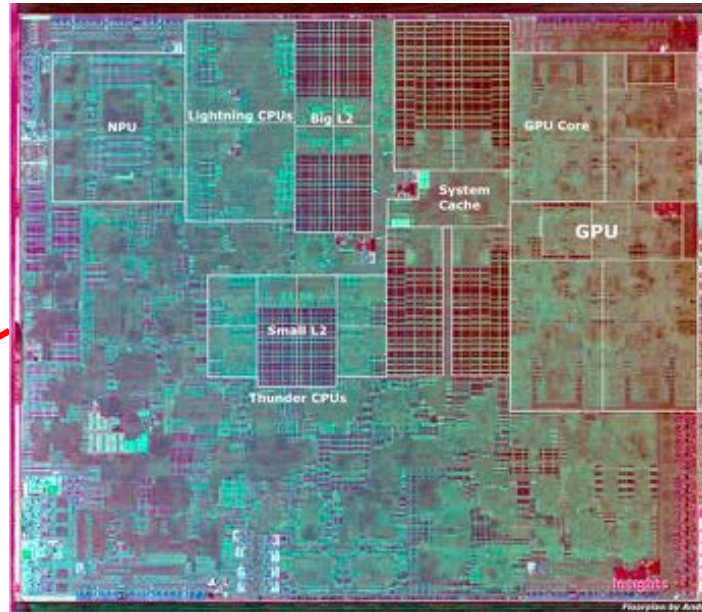
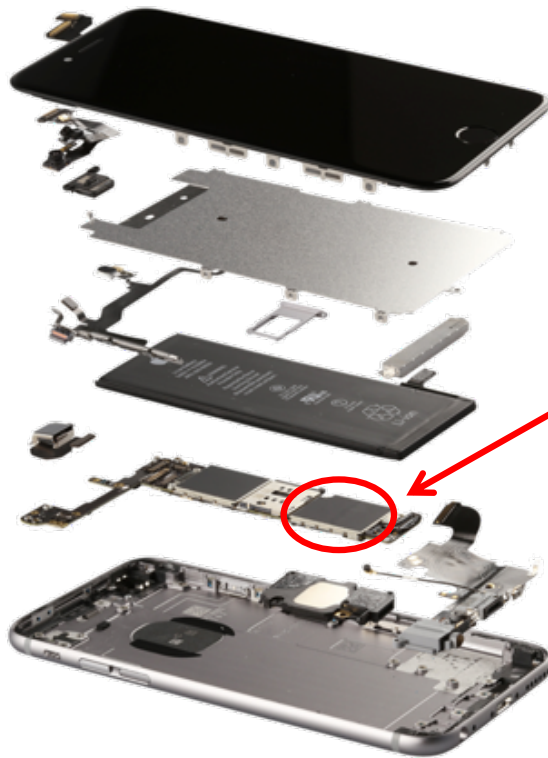


Bigger Building Blocks....



...require higher levels of abstraction

2019: 8.5Bn transistors in a Smart Phone CPU



- 8.5Bn transistors
- 64Bit
- 2.65GHz
- 6 core CPU
- 98.48mm²
- TSMC 7nm
- 10 layers of metal

Huge Volumes

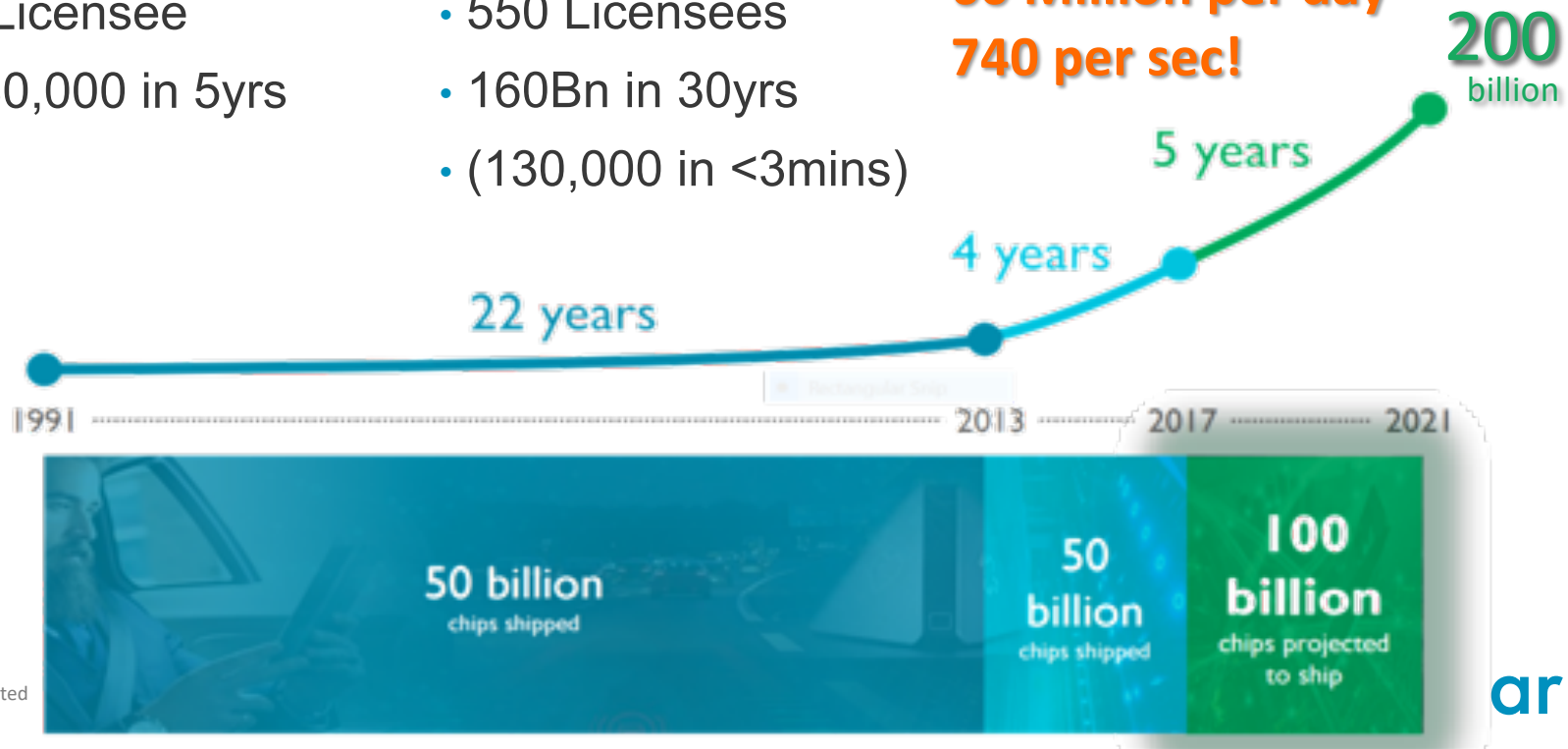
1990:

- 1 Licensee
- 130,000 in 5yrs

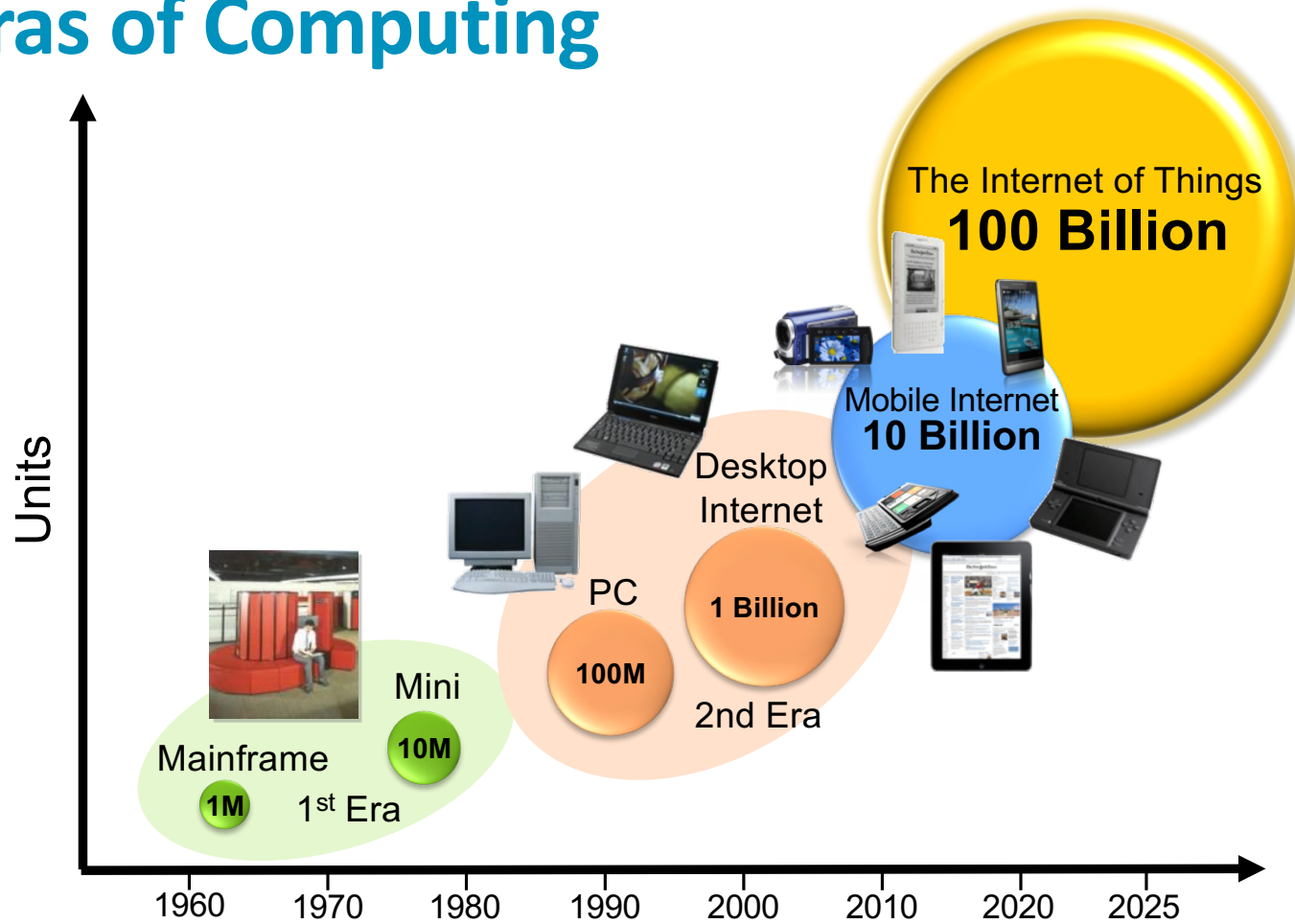
2020:

- 550 Licensees
- 160Bn in 30yrs
- (130,000 in <3mins)

5 Billion in the last quarter!
60 Million per day
740 per sec!



The Eras of Computing



2012: Cortex-M0+ Processor

The most energy efficient 32-bit processor ever designed

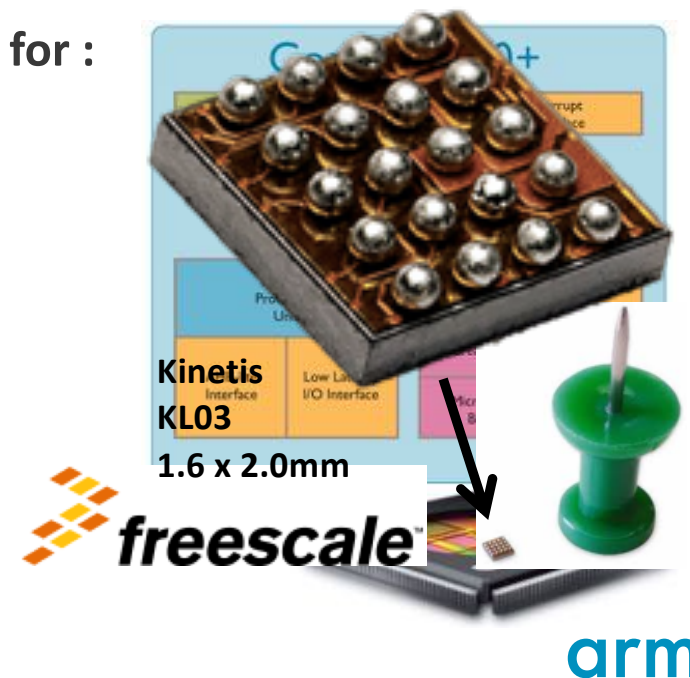
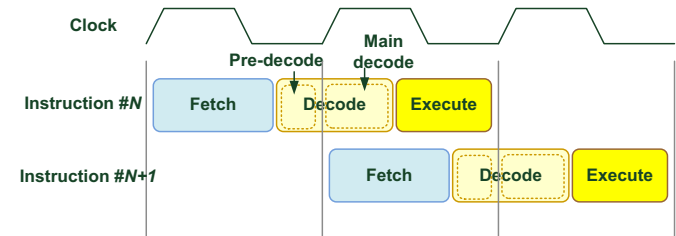
- Bringing down processor consumption as low as $3.8\mu\text{W}/\text{MHz}$
- Outstanding result of 2.46 CoreMark/MHz

Enabling smaller, smarter and energy friendly solutions for :

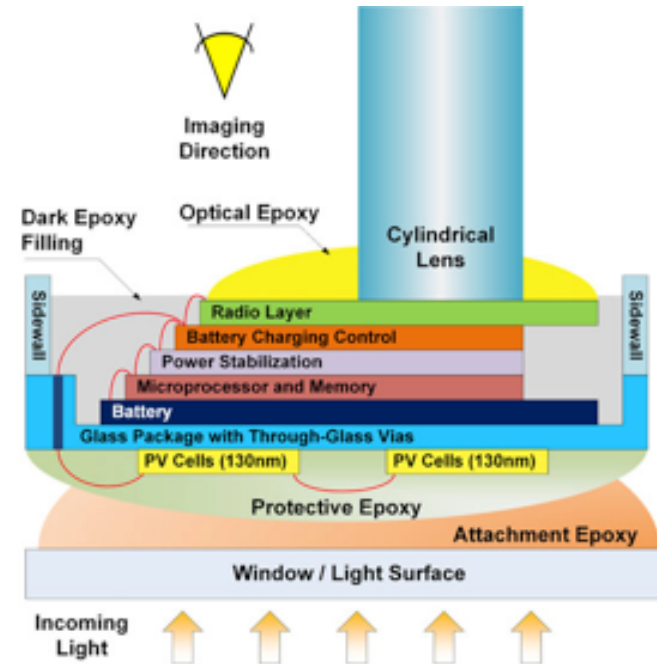
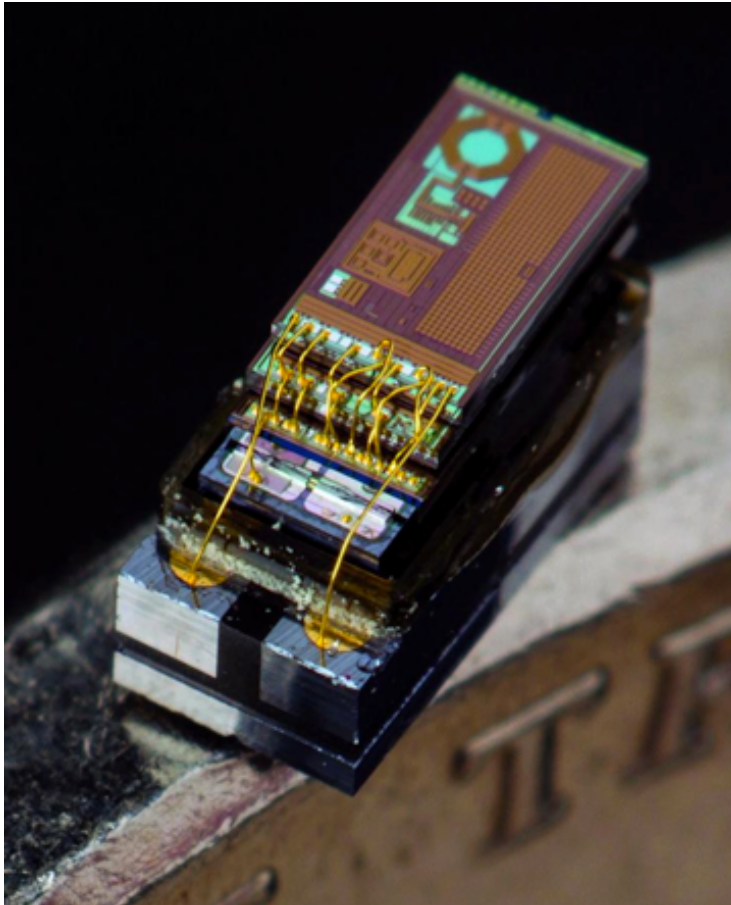
- Wireless Sensor Networks
- The Internet of Things

Ultra low power processor design

- Two stage pipeline – fewer flops (12K in total)
- Compact instruction set – just 56 instructions
- Extensive clock and power gating

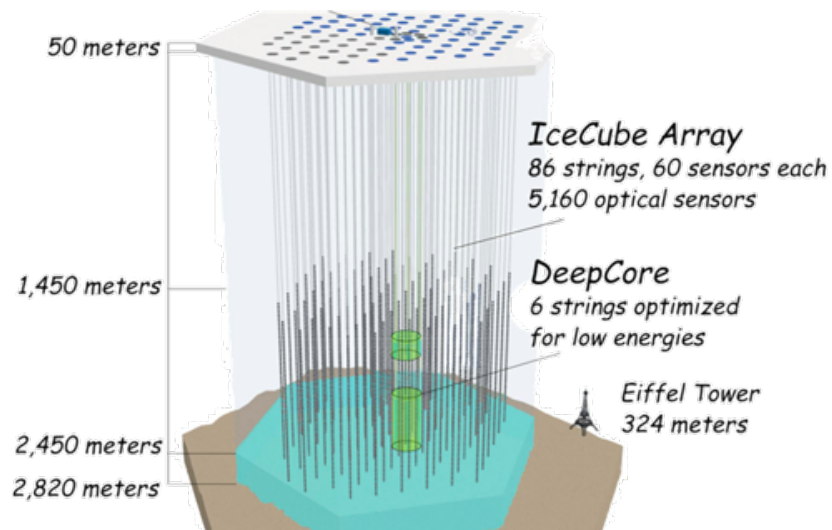


Diversity: A mm³ ARM Powered Computer

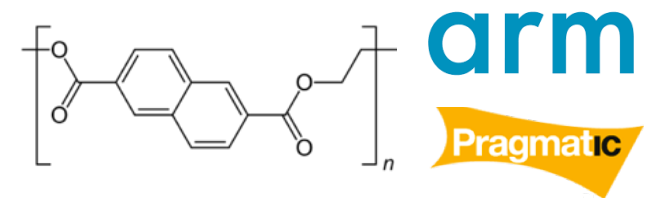


- Cortex-M0 based
- Energy Autonomous Pressure Sensor
- 500pW average power
- Overall size 2x4x4mm³ - “injectable”!

Diversity: A km³ ARM Powered Computer



PlasticARM – Blue Sky Research



Vision:

- Enable 1¢ DIY disposable ARM microcontrollers

Opportunity:

- \$74Bn TAM for flexible/printed/organic electronics by 2027

Reality today:

- Minimal Cortex-M based SoC with 128B RAM
 - 42K transistors/resistors (NMOS)
- 1.0µm Metal Oxide Semiconductor
 - Big, slow and thirsty! (cf Silicon)

Tomorrow?

- Smart sensors, intelligent packaging, disposable health monitoring systems...



Kipper Williams

ARM
HOLDINGS

WE'RE DESIGNING A
CHIP THAT WILL ALERT
US WHEN THERE'S
SOMETHING WE
HAVEN'T DESIGNED
A CHIP FOR



2016: SoftBank buys ARM for £24B



2020: ARM today (6,600 people, 42 offices, 19 countries)



REFLECTIONS

REFLECTIONS

A personal look back at how things have changed in ARM

Chip design then and now (well 2012)

Core	Tech	Gates	Design
ARM1	3 μ	6K	6My
Cortex™-M0	20nm	8K	11My

Implementation time: 6 months to 32min = **8192:1**
1985 to 2012 = 13 generations: 2^{13} = **8192**

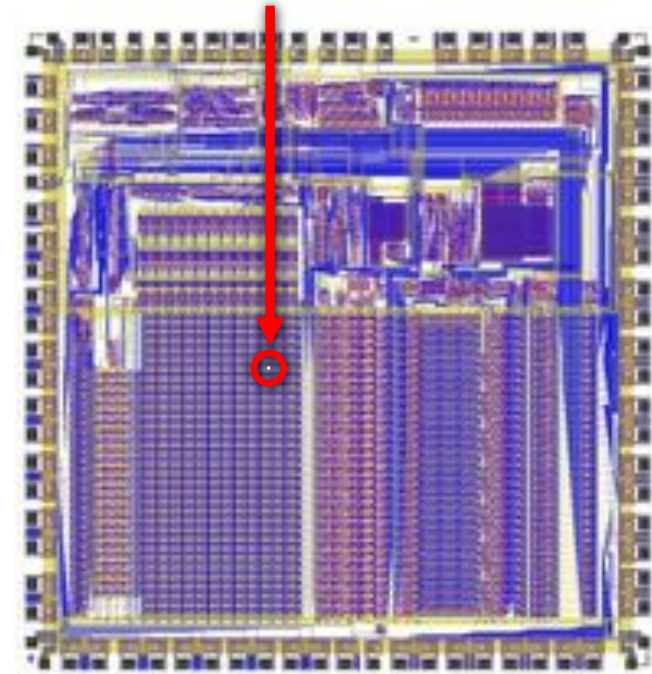
Area: 50mm² to 0.005mm² = **10000:1**

Performance: 6MHz to 200MHz = **32:1**

Voltage: 5V to 900mV = **5:1**

Power: 20mW/MHz to 2.5uW/MHz = **8000:1**

20nm Cortex-M0
1/10,000th size



3um ARM1
7mm x 7mm

Microprocessors then and now



My office then (12people)



My office now (1750 people)



Partnership then and now



Partnership then and now



Partner meeting then (10 attendees)



Partner meeting then (1,500+ attendees)



TechCon 2019: 3,500+ attendees!



arm

Some things I have learnt

- Top-right isn't everything
- Design once, use many times
- The partnership is everything
- Listen to your customer...and their customer
- Timescales are long
- People are the biggest asset we have
- It pays to be different
- Look for the simplicity *beyond* the complexity

Perfection is achieved, not when there is nothing more to add,
but when there is nothing left to take away.

--Antoine de Saint-Exupery

Thank You!
Danke!
Merci!
谢谢!
ありがとう!
Gracias!
Kiitos!

arm